

Industrial Machinery FlashReport

www.fairvalueadvisors.com

As of December 31, 2013

FairValue Advisors is an independent business valuation and litigation advisory firm that provides value-based consulting.

- Business & Intangible **Asset Valuation**
- Disputes & Litigation
- Economic Analysis

Total Enterprise Value (TEV) is defined as the market value of equity + interest bearing debt & capitalized lease obligations - cash.

EBITDA is defined as Earnings before Interest, Taxes, Depreciation & Amortization.

Estimated revenue growth, EBITDA and earnings per share (EPS) over the next 12month period are based on Wall Street Analysts' Consensus Estimates as reported by S&P Capital IQ.

P/E and EBITDA multiples are based on forward estimates of earnings & EBITDA over the next 12 months as reported by S&P Capital IQ.

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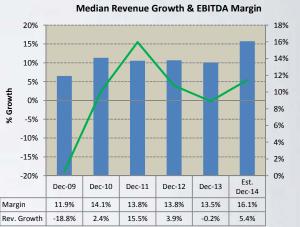






PUBLIC COMPANY PERFORMANCE – INDUSTRIAL MACHINERY SECTOR





*EBITDA is defined as Earnings before Interest, Taxes, Depreciation & Amortization.

Median Price Multiple - P/E & TEV/EBITDA* 25 12 20 **TEV / EBITDA** 15 P/E 5 2 Mar-12 Jun-12 Sep-12 Dec-12 Mar-13 Jun-13 Sep-13 Dec-13



EBITDA Mult.

Asset Utilization & Financial Leverage 5.00 1.40 4 50 1 20 4.00 Sales / Total Assets 1.00 3.50 3.00 0.80 0.60 2.00 1.50 0.40 1.00 0.20 0.50 Dec-09 Dec-10 Dec-11 Dec-13 Dec-08 Dec-12 Sales/Assets 0.86 1.17 0.98 1.03 1.01 0.95 Liab./EBITDA 4.39 3.57

Top Largest Public Companies in Industry

(\$ millions)

			Market	Total Enterprise		EBITDA	TEV /	Price /
Name	Ticker	Exchange	Cap.	Value	Revenues	Margin	EBITDA	EPS
Illinois Tool Works Inc.	ITW	NYSE	\$37,318	\$39,442	\$17,198	19.6%	11.7	19.7
Parker-Hannifin Corporation	PH	NYSE	\$19,198	\$20,097	\$13,027	13.2%	10.4	18.7
Ingersoll-Rand Plc	IR	NYSE	\$17,746	\$20,281	\$14,265	13.3%	11.7	19.4
Dover Corporation	DOV	NYSE	\$16,447	\$18,570	\$8,535	21.0%	9.7	16.7
Pentair Ltd.	PNR	NYSE	\$15,482	\$17,938	\$7,314	11.7%	13.5	20.5
Stanley Black & Decker, Inc.	SWK	NYSE	\$14,274	\$18,606	\$10,797	14.5%	11.3	15.4
Flowserve Corp.	FLS	NYSE	\$10,994	\$11,995	\$4,893	16.8%	13.2	21.0
Pall Corporation	PLL	NYSE	\$9,456	\$9,216	\$2,650	21.6%	14.4	24.0
Colfax Corporation	CFX	NYSE	\$6,490	\$7,599	\$4,063	12.7%	12.3	26.9
Xylem Inc.	XYL	NYSE	\$6,383	\$7,191	\$3,773	15.1%	11.2	18.4

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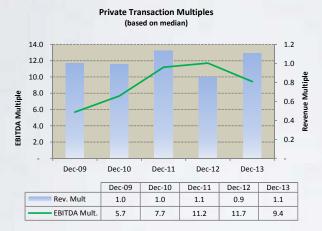
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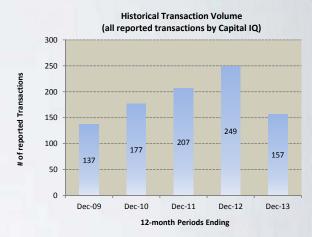
Private Transaction Multiples are based on the latest reported historical 12-month revenue and EBITDA of the acquired company at time of acquisition.

Valuation Services for:

- Corporate Transactions
- Litigation Advisory
- Succession Planning
- Financial Reporting
- Tax Planning
- ESOPs

PRIVATE TRANSACTIONS – INDUSTRIAL MACHINERY





Target Business	Buyer	Date		
Tekkra Systems, Inc.	Pro Mach, Inc.			
Webster Engineering & Manufacturing Co., L.L.C.	Selas Heat Technology Company LLC	11/22/13		
TW Automation Inc.	Pentrust Solutions LC	12/30/13		
Steelscape, Inc., Paint Line Assets	Precoat Metals, Inc.	10/30/13		
Victory Tool, Inc.	N/A	12/31/13		
American Industrial Filters, LLC	Action Filtration, Inc.	N/A		
Kaselco, LLC	BakerCorp International, Inc.	12/9/13		
EcoQuip Inc.	Graco Inc.	12/6/13		
CAMotion Inc.	PaR Systems, Inc.	12/4/13		
Engineered Controls International, Inc.	Windjammer Capital Investors LLC; CITIC Capital Partners; Windjammer Senior Equity Fund IV, L.P.	12/3/13		

Value ... Proven

Accepted methodologies, market support, attention to details — Value ... Proven; that's FairValue Advisors

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Corporate Transactions

- Business Sales
- Acquisitions
- ESOPs
- Buy-Sell Agreements

Litigation Advisory

- Economic Damages
- Shareholder Disputes
- Marital Dissolution
- I.P. Infringement

Financial Reporting

- Purchase Allocations
- Goodwill Testing
- Impairments
- Options Expensing

Succession & Tax Planning

- Exit Planning
- Recaps
- Buyouts/Buy-Ins
- C to S Conversion
- Estate Tax & Planning
- Stock Option Issuance

Please contact us if you have any questions, or visit our website www.fairvalueadvisors.com Tel: 888.212.0495



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